

CALIFORNIA DEPARTMENT OF FOOD & AGRICULTURE

The <u>last licensee</u> selling or distributing bulk commercial feed to a consumer - buyer in California or the licensee whose name appears on the label of packaged feed is required to pay the inspection tonnage tax if the feed is not otherwise exempt.

| Topics     | Type and/or destination of feed  | Report<br>tonnage? |
|------------|--|--------------------|
| Exemptions | Whole grain that is NOT processed or mixed in any way; grain is not rolled, ground, etc.   | ×                  |
|            | Whole hay (baled) or silage that is NOT mixed or processed in any way; hay is not cubed, chopped, etc.   | ×                  |
|            | Feed/feed ingredients intended for (and specifically labeled as) domestic pet<br>food for species that are not intended for human consumption or economic gain<br>such as dogs, cats, or exotic birds. | ×                  |
|            | Feed/feed ingredients distributed to a different state or country (not in CA).   | ×                  |
|            | Feed/feed ingredients donated or given away at no cost.  | ×                  |
|            | Products diverted to other uses besides feed; compost, fertilizer, bedding, etc.   | ×                  |
|            | Feed/feed ingredients that are distributed to another licensed facility for further manufacturing (feed is NOT sold to the consumer-buyer or retail).  | ×                  |



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| Торіс                 | Type and/or destination of feed  | Report<br>tonnage? |
|-----------------------|--|--------------------|
| Retail Feed<br>Stores | Retail sales of unopened packaged feed that has the name of a licensed manufacturer on the label who pays the tonnage tax.   | ×                  |
|                       | If the retail business' name is on the label, they are the last licensee and must pay inspection tonnage tax.  | $\checkmark$       |
| Feed<br>Ingredient    | Feed ingredient is distributed directly to consumer/buyer or end-user.   | $\checkmark$       |
| Manufacturers         | Feed ingredient is distributed to a licensed facility for further manufacturing.   | ×                  |
|                       | Feed ingredient is purchased by a broker who pays the inspection tonnage tax before distribution to the end-user.  | ×                  |
| Brokers               | Broker/reseller purchases and resells feed and/or feed ingredients, even if they have no facility or physical handling and storage of feed. Broker pays the tonnage tax. | $\checkmark$       |
|                       | Broker acts as a marketer only (true broker/agent) and never purchases/sells or takes ownership of product. Inspection tonnage tax is paid by manufacturer.              | ×                  |
| Transportation        | Firm is transloading feed or feed ingredients (i.e., unloading railcars and loading trucks) but does not purchase/sell or take ownership                                 | ×                  |
|                       | Hauling company transports and delivers feed and/or feed ingredients but does not purchase/sell or take ownership.   | ×                  |



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| Торіс                 | Type and/or destination of feed   | Report<br>tonnage? |
|-----------------------|---|--------------------|
| Feed<br>Manufacturers | Feed is packaged, labeled with the company name, and distributed to retail locations. Retailers are exempt from tonnage tax.  | $\checkmark$       |
|                       | Packaged feed is toll-manufactured for another company, and the other company's name is placed on the label and they pay the inspection tonnage tax.  | ×                  |
|                       | Bulk feed is distributed directly to consumer-buyer.  | $\checkmark$       |
|                       | Bulk feed is distributed to another licensee for further manufacturing (or packaging under another label name).   | ×                  |
|                       | Feed and feed ingredients (except whole grains and whole hays) are purchased<br>by a licensed feed manufacturer, further manufactured, and fed to animals<br>which they own. In this case, the licensee is also the consumer buyer and is<br>responsible for reporting all non-exempt tonnage fed to their own animals. | $\checkmark$       |
|                       | Whole grains and/or whole hays (unprocessed and unmixed) are purchased by a licensed feed manufacturer that is also the consumer buyer, further manufactured, and fed to their own animals.   | ×                  |
|                       | Feed and feed ingredients (except whole grains and whole hays) are purchased<br>by a feedlot, further manufactured, and fed to animals they own.  | $\checkmark$       |
|                       |   |                    |



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| Торіс                           | Type and/or destination of feed   | Report<br>tonnage? |
|---------------------------------|---|--------------------|
| Feed<br>Manufacturers,<br>con't | Feed and feed ingredients are purchased by a feedlot that is custom feeding cattle and charging for the total mixed ration that is fed (must pay tonnage tax on the entire mixed ration that is fed). | $\checkmark$       |
|                                 | Whole grains and/or whole hays (unprocessed and unmixed) are purchased by a feedlot, further manufactured, and fed to animals they own.   | ×                  |
| Human Food<br>Processing        | By-product, food waste, or cull product is generated at the facility and distributed directly to the consumer-buyer.  | $\checkmark$       |
| Facilities,<br>Retail,          | By-product, food waste, or cull product is distributed to a licensed facility for further manufacturing prior to distribution to the consumer-buyer.  | ×                  |
| Restaurants                     | By-product is purchased by a broker who pays the inspection tonnage tax before distribution to the consumer-buyer.  | ×                  |

For more information regarding reporting of by-products diverted to feed, view <u>How to Report Tonnage of By-products</u> <u>Diverted to Animal Feed</u>.